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The influence of a simple blood transfusion policy on overtransfusion in acute upper gastrointestinal haemorrhage

Authors: Adam Stokes, A Clare Thompson, B Andrew Clegg and Jonathon Snook

Blood transfusion is widely used in the management of acute upper gastrointestinal haemorrhage (AUGIH). Trial data suggests that excessive transfusion may be detrimental, yet overtransfusion remains commonplace. This study reports the impact of introducing a simple cross-match policy in a district general hospital, which resulted in a substantial fall in the prevalence of overtransfusion (odds ratio 0.43; 95% confidence interval 0.19–0.98), with potential patient benefits in terms of rebleeding, and a reduction in the total blood transfused from 162 to 121 units per 100 patients with AUGIH. For the cost of blood alone, this corresponds to projected savings across the NHS in England in excess of £2 million per annum.

Introduction
Acute upper gastrointestinal haemorrhage (AUGIH) is a common and potentially serious medical emergency, with an incidence of about 1 per 1,000 population per annum, and a 28-day mortality of 8–10%. While bleeding ceases spontaneously in the majority, rebleeding occurs in 10–15% of cases despite pharmacological and/or endoscopic intervention. Rebleeding is a major predictor of poor prognosis in AUGIH. A recent UK national audit revealed that 44% of individuals with AUGIH receive a blood transfusion within 12 hours of admission, and it is estimated that 14% of all blood used in the UK is for the treatment of gastrointestinal bleeding. Transfusion seems an intuitive aspect of management, and in the exsanguinating patient it may be lifesaving; however this is a relatively uncommon situation. On the other hand, there are already many reasons for caution in the use of blood transfusion, including the risk of immunological, infective and metabolic complications. Furthermore, blood is a valuable resource – NHS Blood and Transplant currently charges £122 for each unit of blood, to which the cost of transfusion staff time, equipment and consumables must be added.

Method
A simple cross-match policy was devised aiming to limit the number of units initially provided for patients with AUGIH according to the pre-transfusion [Hb] and presence or absence of shock and/or suspected varices (Table 1). The target in patients transfused was a post-transfusion [Hb] in the range 90–100 g/L. Overtransfusion was arbitrarily defined as a post-transfusion [Hb] exceeding 100 g/L, while figures of over 110 g/L were considered to indicate major overtransfusion.
After discussion, refinement and a period of staff education, the policy was introduced in Poole Hospital in June 2012. The guidelines were ‘policed’ by the biomedical scientist on shift, with the option of involvement of the on-call consultant endoscopist if an agreement could not be reached with the requesting clinician. Clinicians were free to request more blood at a later date if required, in particular due to a falling [Hb] resulting from ongoing bleeding.

Anonymised demographic and clinical data were collected retrospectively for all patients referred for endoscopy at Poole Hospital with suspected AUGIH during two six-month periods, the first before (July to December 2011 – group 1) and the second after (July to December 2012 – group 2) introduction of the policy. Exclusion criteria were (1) lack of confirmation of an acute bleed, (2) inadequate clinical information and (3) extreme case complexity.

The number of units cross-matched and transfused was assessed from hospital records and confirmed using the transfusion laboratory computer system, which records the fate of each unit of blood. This enabled identification of the exact date and time that the blood was transfused so that [Hb] results before and after transfusion could be identified. This was especially useful in those situations where a patient had a cross-match requested, but was not transfused until a later date. In situations where a patient required more than one transfusion, only the first episode was recorded.

Statistical analyses were undertaken to assess (1) the effect of the cross-match guidelines on blood usage and the proportion of patients overtransfused, (2) compliance with the cross-match policy guidelines for AUGIH and (3) clinical factors predictive of overtransfusion in both cohorts. Specifically, comparisons were made between the two patient groups in terms of their baseline characteristics and the different outcome measures. Continuous data were summarised using the mean with 95% confidence intervals (CIs) or median with interquartile range, and compared using either a t-test or rank-sum test (depending on the probability distribution of the data). Categorical data were presented as proportions and the groups compared using the Pearson χ² and, where appropriate, odds ratios with 95% CIs.

Multiple logistic regression analysis was used to assess the patient characteristics and clinical factors that might predict the odds of overtransfusion. Regression models were developed iteratively using least squares approach and assessed through analysis of variance and residual plots to provide an appropriately specified and parsimonious model. All analyses were undertaken using STATA software (version 13.1). Data were not available for every variable for all patients, and these observations were excluded from the subsequent analyses that included the particular variable.

**Results**

A total of 245 subjects were initially identified. Exclusions were made as follows: AUGIH not confirmed on review (11 cases); clinical information inadequate (7 cases); and clinical complexity (1 case). This left 122 subjects for analysis in group 1 and 105 in group 2. There were no significant differences between the two groups in age, sex ratio, [Hb] at presentation or Rockall score (Table 2).

### Table 1. Poole cross-match policy guidelines.

<table>
<thead>
<tr>
<th>Pre-transfusion [Hb], g/L</th>
<th>Units for cross-match</th>
</tr>
</thead>
<tbody>
<tr>
<td>Not shocked and varices not suspected</td>
<td>Shocked and/or varices suspected</td>
</tr>
<tr>
<td>≥100</td>
<td>0</td>
</tr>
<tr>
<td>90–9</td>
<td>0</td>
</tr>
<tr>
<td>80–9</td>
<td>(1)a</td>
</tr>
<tr>
<td>70–9</td>
<td>2</td>
</tr>
<tr>
<td>60–9</td>
<td>3</td>
</tr>
<tr>
<td>&lt;60</td>
<td>4</td>
</tr>
</tbody>
</table>

*aIf a one unit transfusion felt to be justified. [Hb] = haemoglobin concentration.

### Table 2. Comparison of the baseline characteristics of the two patient cohorts.

<table>
<thead>
<tr>
<th>Baseline characteristics</th>
<th>Group 1 (2011)</th>
<th>Group 2 (2012)</th>
<th>p value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total in group</td>
<td>131</td>
<td>114</td>
<td>–</td>
</tr>
<tr>
<td>Included in analysis</td>
<td>122</td>
<td>105</td>
<td>–</td>
</tr>
<tr>
<td>Median age (IQR), years</td>
<td>78 (66–85)</td>
<td>75 (66–84)</td>
<td>0.65</td>
</tr>
<tr>
<td>Male</td>
<td>57%</td>
<td>50%</td>
<td>0.29</td>
</tr>
<tr>
<td>Confirmed varices</td>
<td>7%</td>
<td>9%</td>
<td>–</td>
</tr>
<tr>
<td>Median presentation [Hb] (IQR), g/L</td>
<td>96 (73–121)</td>
<td>92 (72–124)</td>
<td>0.89</td>
</tr>
<tr>
<td>Rockall score</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>0–1</td>
<td>5%</td>
<td>8%</td>
<td>0.18</td>
</tr>
<tr>
<td>2–3</td>
<td>26%</td>
<td>27%</td>
<td></td>
</tr>
<tr>
<td>4–5</td>
<td>41%</td>
<td>47%</td>
<td></td>
</tr>
<tr>
<td>6–7</td>
<td>25%</td>
<td>14%</td>
<td></td>
</tr>
<tr>
<td>8+</td>
<td>3%</td>
<td>4%</td>
<td></td>
</tr>
</tbody>
</table>

[Hb] = haemoglobin concentration; IQR = interquartile range.
Blood transfusion was due to the combination of (1) a slight disparity between the number of subjects in each group (122 vs 105), (2) a reduction in the proportion of patients transfused (58% vs 50%; \( \chi^2 = 1.36, p = 0.24 \)), and (3) a reduction in the number of units administered to each recipient of blood (mean 2.8 vs 2.4; t-test 1.36, \( p = 0.05 \)). The data are shown in Table 3.

Using the definitions given in the method section, the proportion of patients overtransfused (as a percentage of those transfused) decreased from 48% in group 1 to 28% in group 2. This was primarily due to a significant reduction in the proportion receiving a major overtransfusion (>110 g/L), which fell from 22% to 8% (Table 4). Logistic regression analysis of combined data from the two cohorts confirmed that ‘initial [Hb]’ and ‘units transfused’ were the two major independent clinical variables predictive of overtransfusion – with odds ratios (95% CI) of 1.10 (1.04–1.16) and 2.87 (1.61–5.11) respectively.

Compliance with the guidelines was assessed for group 2, and compared with the theoretical compliance for group 1, had the guidelines existed in 2011. There was a significant reduction in the proportion of non-compliant cases from 37% in group 1 to 22% in group 2, primarily due to a fall in the prevalence of more profound non-compliance (Table 5).

Data for length of stay, rebleeding and 28-day mortality are shown in Table 6. As anticipated, blood transfusion was associated with longer lengths of stay, and increased risks of rebleeding and death. However, it is important to stress that the study was not powered to detect differences in these outcome parameters between the two groups, and that the differences were not statistically significant. Furthermore, the retrospective study design is likely to result in an underestimate of rebleeding rates.

At Poole Hospital, the Departments of Medicine and Elderly Care manage patients with AUGIH. Independent data from the Transfusion Service were used to assess the impact of the cross-match policy by comparing the total quantity of blood transfused for all indications by these two departments for the 2 years before and after introduction (Fig 1). The figure fell from a mean of 91.1 units transfused per month for July 2010 to June 2012, to a mean of 70.2 units per month for July 2012 to June 2014 (t-test 4.25, \( p = 0.01 \)).

**Conclusion**

The link between rebleeding and the increased risk of morbidity and mortality in AUGIH is well established. This has rightly resulted in increasing emphasis on active measures to achieve stable haemostasis in AUGIH over recent years by means of pharmacological, endoscopic and radiological interventions. Nevertheless, blood transfusion has been an integral component of the management of AUGIH for decades, on the grounds that it would seem logical to replace the body fluid lost on a like-for-like basis.

However, two randomised controlled trials have concluded that excessive transfusion may actually be detrimental in severe AUGIH, in particular by predisposing to rebleeding. In the first of these,\(^1\) a small study, the rebleed rate was 9/24 (37.5%) in the group restricted to transfusion only but just 1/26 (3.8%) in the group restricted to transfusion only if profoundly anaemic or shocked (\( p < 0.01 \)). A difference in rebleed rates was confirmed in the second study.\(^1\) This had sufficient power to allow a comparison of 45-day mortality rates between groups allocated to a liberal strategy (transfusion when [Hb] below 90 g/L) or a restrictive strategy (transfusion when [Hb] below 70 g/L) – with figures of 41/445 (9.2%) and 23/444 (5.2 %) respectively (\( p < 0.02 \)).

<table>
<thead>
<tr>
<th>Table 3. The usage of blood in each cohort.</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Characteristics</strong></td>
</tr>
<tr>
<td><strong>Group 1 (2011)</strong></td>
</tr>
<tr>
<td>Cases analysed</td>
</tr>
<tr>
<td>Units cross-matched in total</td>
</tr>
<tr>
<td>Units transfused in total</td>
</tr>
<tr>
<td>Cross-matched, % (n)</td>
</tr>
<tr>
<td>Units cross-matched per patient, n</td>
</tr>
<tr>
<td>Transfused, % (n)</td>
</tr>
<tr>
<td>Transfused, n</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Table 4. Overtransfusion in each group (see text for definitions).</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Post-transfusion [Hb]</strong></td>
</tr>
<tr>
<td>&gt;100 g/L</td>
</tr>
<tr>
<td>&gt;110 g/L</td>
</tr>
</tbody>
</table>

*Two subjects in group 1 had no recorded post-transfusion [Hb], and could not be assessed for overtransfusion. CI = confidence interval; [Hb] = haemoglobin concentration; OR = odds ratio.*
These observations are at first sight counterintuitive, but studies of acute haemorrhage in human trauma\(^3\) and experimental animals\(^4,5\) have revealed comparable findings, and provided some insight into the pathophysiological basis for it. In essence, the adaptive response to acute haemorrhage from any source involves a number of mechanisms directed towards minimising blood loss, including the development of hypotension, vasoconstriction and a hypercoagulable state. In evolutionary terms this presumably conveys survival advantage. Blood transfusion opposes all of these changes,\(^1,6\) and it is likely that the same applies to bleeding in the specific context of AUGIH.\(^6\)

The trial findings suggest that the relationship between post-transfusion [Hb] and the probability of an adverse outcome in severe AUGIH may be a U-shaped curve with undertransfusion potentially leading to an increased risk of cardiovascular complications, and excessive transfusion resulting in an increased likelihood of rebleeding. This introduces the concept of ‘overtransfusion’. While the optimal post-transfusion [Hb] may of course vary depending on other clinical factors, trial data\(^10,11\) and national guidelines\(^3,13\) would suggest that is likely to be in the range 70–90 g/L.

Overtransfusion is not only potentially detrimental for the reasons outlined above, but also clearly wasteful of a valuable resource. Our study suggests that the introduction of a simple cross-match policy can curb the risk of overtransfusion, with a reduction in the transfusion rate from 162 to 121 units per 100 patients with AUGIH. A typical District General Hospital managing 250 cases a year could therefore potentially save £12,000 pa on blood alone – if applied across the NHS in England this equates to over £2 million pa. In addition, one might anticipate considerable indirect cost savings from a reduction in the interventions and extended lengths of stay required to address rebleeding episodes.

There may be a number of reasons why overtransfusion is so common. First, transfusion to achieve a haemoglobin level of over 100 g/L has been standard medical practice for decades, so it is likely to take a while to alter this mindset. Second, quantifying blood loss at the bedside can be difficult, and there is an understandable tendency to err on the side of ‘caution’, with allowance made for fluid re-equilibration.

Third, decisions regarding cross-matching and transfusion are often made by relatively inexperienced junior medical staff, sometimes in emotionally charged situations. Finally, we are not aware of any other specific cross-matching guidelines for AUGIH, either published or in use in UK hospitals, and contemporary national and international guidelines on this topic are worded in somewhat vague terms.\(^3,13,14\) The 2007 countrywide audit\(^*\) confirmed that the use of blood for AUGIH at Poole Hospital adjusted for bleed severity was close to the national average, indicating that our findings are likely to be a fair reflection of the national pattern of blood usage.

Our results may have underestimated the potential savings from a cross-match policy for two particular reasons. First, compliance with the guidelines in group 2 was not perfect. Individual case investigations are underway to establish the reasons for this, and it may be that in some cases there were extenuating circumstances. Equally, with ongoing education it may be that compliance – and therefore savings – can be improved further. Second, to avoid any possibility that our patients might end up being undertransfused, we chose thresholds for the cross-match policy and the definition of overtransfusion on the basis of trial results\(^10,11\) and national guidelines\(^3,13\) could be deemed generously high. With further experience and consensus, it is likely that both could be safely lowered.

Many other factors may of course have contributed to the fall in departmental blood usage for all indications shown in Fig 1. Nevertheless the step-wise reduction in usage at the time of introduction of our cross-match policy is quite striking. Interestingly, the mean reduction of just over 20 units per month that we would have predicted from the results of the study. This may simply reflect the influence of unrelated initiatives,\(^17\) but an alternative interpretation could be that the introduction of our specific cross-match policy for AUGIH encouraged medical staff to adopt a more conservative approach to transfusion in other clinical circumstances.

It is important to highlight that the study reported here is observational, and not a randomised controlled trial. We did

<table>
<thead>
<tr>
<th>Group Transfused?</th>
<th>n</th>
<th>Median LoS (IQR), days</th>
<th>Rebleed (%)</th>
<th>28-day mortality (%)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Group 1 (2011) No</td>
<td>51</td>
<td>3 (2–5)</td>
<td>0 (0.0)</td>
<td>2 (3.9)</td>
</tr>
<tr>
<td>Group 2 (2012) No</td>
<td>52</td>
<td>2 (1–5)</td>
<td>1 (1.9)</td>
<td>1 (1.9)</td>
</tr>
<tr>
<td>Yes</td>
<td>53</td>
<td>10 (5–15)</td>
<td>3 (5.7)</td>
<td>5 (9.6)</td>
</tr>
</tbody>
</table>

IQR = interquartile range; LoS = length of stay.
our best to minimise other influences, for example by using
the same calendar months for each cohort to control for the
effect of junior doctor experience, and concluding the second
study period just before the month of publication of the seminal
NEJM paper. We cannot however exclude the possibility that
external factors may have influenced the results, notably the
drive towards more appropriate use of blood transfusion.
It was an unfortunate coincidence that the NICE guidelines
for management of acute upper GI bleed were published
in the same month as we introduced our cross-match policy.
However, we feel that these weighty guidelines are unlikely
to have influenced our results, as the advice regarding blood
transfusion simply encourages clinicians to ‘base decisions on
blood transfusion on the full clinical picture, recognising that
overtransfusion may be as damaging as undertransfusion’.
In conclusion, we have demonstrated that introducing a
simple cross-match policy for AUGIH can considerably reduce
the usage of blood for this indication and the prevalence of
overtransfusion. On the basis of published trial data, further
patient benefits and savings would be anticipated as the result
of a reduced risk of rebleeding. We would encourage other units
to trial the cross-match policy and publish their prospective
analysis of the outcome.

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The study was conceived by AS, CT and JAS, and data collected by AS
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final version. We are indebted to Dr Nicholas Sharer for his critical
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