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#### Abstract

Sport psychology practitioners frequently utilize questionnaires to evaluate sport 2 psychology services, yet questionnaires may not be valued as highly by the coaches and/or 3 athletes themselves. Therefore, an alternative, more reliable and ecologically valid method of 4 assessing mental skills is needed for sport psychology practitioners. As such, the purpose of this 5 paper is to illustrate how an authentic field-based mental skills program assessment was used in 6 the off-season for collegiate soccer teams. Following discussions between the sport psychology 7 practitioners and coaching staff, pre- and post- test activities were developed and implemented 8 9 on an outdoor soccer field, which was determined to be a more authentic "real-world" environment. Activities evaluated situational and tactical awareness, on-field communication, 10 shooting self-efficacy, and performance under pressure and fatigue. The field assessment 11 experience provided a good method for the sport psychology practitioners to observe 12 improvements in mental skills, and the student-athletes and coaches reported that the activities 13 and debrief demonstrated the involvement of mental skills in every aspect of their soccer 14 performance. 15 *Keywords:* Sport psychology, program evaluation, student-athletes 16

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#### 1 Q A Scientist-Practitioner Approach to an On-Field Assessment of Mental Skills in Collegiate Soccer Student-Athletes 19

At high levels of competition, such as collegiate athletics, oftentimes the deciding factor 20 that determines athletic success on a given day is which athlete or team has the mental edge over 21 22 the other (Weinberg & Gould, 2015). A wide array of psychosocial variables (e.g., anxiety, communication, concentration, confidence, decision-making) have been found to have an impact 23 on athletic performance, especially in collegiate level and adult athletes (Gee, 2010; Weinberg & 24 Gould, 2015). Sport psychology practitioners work to arm athletes and coaches with skills and 25 26 tools to optimize performance and minimize the negative impact of such psychosocial variables on performance. The field of sport psychology has continued to increase over the past 20 years 27 with more and more sport psychology or mental skills training programs being developed for 28 collegiate and elite level athletes and teams (Blann, Shelley, & Gates, 2011; Weinberg & Gould, 29 2015). It has been recommended that effective mental skills training programs at the collegiate 30 level be implemented in the off-season and address performance issues such as arousal 31 regulation, mental preparation, confidence, and attention or concentration skills (Weinberg & 32 Gould, 2015). 33

34 While significant growth has been made in the usage of sport psychology services, a challenge still faced by many practitioners in the field is the "buy-in" of services and 35 demonstrating their value (Blann et al., 2011). Oftentimes this challenge stems from the lack of 36 37 education coaches and athletes have regarding the nature of sport psychology services and the impact of sport psychology services on performance (Gee, 2010; Zakrajsek, Martin, & Zizzi, 38 2011). One factor contributing to coaches and athletes misconceptions regarding sport 39 psychology services is that the evaluation of sport psychology programs or mental skills training 40

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programs is too often overlooked. However, coaches who are utilizing sport psychology services
want to know if the services are benefitting their athletes (Weinberg & Gould, 2015). Oftentimes
coaches want to see performance indicators used as the primary index of sport psychology
service effectiveness. However, it is difficult to attribute changes in performance to the sport
psychology services alone (Woodcock, Duda, Cumming, Sharp, & Holland, 2012).

When sport psychology services are evaluated, questionnaires aimed to assess mental 46 skills are frequently used as an indicator of service effectiveness (Beckmann & Kellmann, 2003). 47 However, coaches and the athletes themselves, may not place as much value on questionnaires as 48 49 sport psychology practitioners. Beckmann and Kellman (2003) highlight the need to have both coach and athlete commitment, understanding, and "buy-in" when implementing questionnaires 50 or more formal psychological assessments. Athletes may not respond truthfully on questionnaires 51 due to social desirability or the fear that their coaches may have access to the results (Woodcock 52 et al., 2012). Additionally, Weinberg and Gould (2015) recommend using both quantitative and 53 qualitative data to evaluate program effectiveness. Therefore, an alternative, more reliable and 54 ecologically valid method of assessing mental skills is needed for sport psychology practitioners. 55 Utilizing a more authentic assessment will aid in demonstrating the usefulness and impact of 56 57 mental skills to both coaches and athletes. Accordingly, the purpose of this paper is to illustrate how an authentic field-based mental skills program assessment was used in the off-season for 58 collegiate soccer teams. 59

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#### Background

61 The four authors had been working as Mental Performance Consultants (MPCs) with
62 men's and women's collegiate National Association of Intercollegiate Athletics (NAIA) soccer
63 teams for approximately three and a half years. Neither team had received any previous mental

skills training. Both teams were coached by the same head coach, who had five years coaching 64 experience with the two teams and a total of 12 years of collegiate soccer coaching experience. 65 Approximately 95% of the sessions the MPCs conducted with the soccer student-athletes were 66 conducted in an indoor classroom, with only the occasional session conducted in the bleachers 67 on the soccer field following a practice. However, discussions between the MPCs and coaching 68 69 staff revolved around the possibility of assessing the effectiveness of these group sessions in a more authentic "real-world" environment, namely outdoors on the soccer field. The skills the 70 MPCs selected to address were based on discussions with the coaching staff, student-athletes, 71 72 and also through the MPCs own observations of the teams. Specifically, pre- and post-test activities were designed and selected for the men's and women's teams to address each team's 73 respective weaknesses from the previous season, based off of observations and discussions with 74 those involved. The head coach was the same for both the men's and women's teams, and he 75 desired to create distinction so that the two teams were not seen as one large team. Thus, it was 76 determined that creating assessments for each team individually would help the teams to 77 establish individuality. 78

## 79 **Program and Assessment Delivery**

Throughout the off-season, collegiate male (n = 25) and female (n = 20) soccer studentathletes received imagery, self-talk, and perceptual-cognitive training on a bi-weekly basis from four MPCs. Each topic was addressed separately, with three to five sessions devoted to each topic. Prior to receiving mental skills training, these student-athletes were assigned to small groups of five (women) or six (men), balanced by years on the team and playing position, and completed a pre-test at the beginning of one off-season and a post-test at the end of the offseason (three months). The off-season was selected as the ideal time for this program, given

there was more time available to work on the mental skills and the off-season has been 87 recommended as the best time to implement such programming (e.g., Weinberg & Gould, 2015). 88 At the beginning of both pre-test days, student-athletes were told that the purpose of the 89 field day was to test them in groups on different activities relating to the goals set by the 90 coaching staff, the players, and the MPCs. The student-athletes were instructed that they would 91 92 be divided into groups and would work to earn a group score, thus adding a social and competitive nature to the activities. The student-athletes were only instructed they would be 93 competing against each other, they were not told there would be any reward, however, the MPCs 94 95 had previously observed the student-athletes put more effort into practices and activities when they were told they would be competing against each other. The student-athletes were also 96 informed that a second day with the same activities (the post-test) would be set at the end of their 97 spring off-season. The groups would be assessed on their improvement on the activities. 98 During both the pre- and post-testing, the groups rotated between three different stations 99 created and led by the MPCs. During the time period when one group was not participating in 100 one of the assessments, they were instructed to sit in bleachers off to the side of the field and not 101 engage with the other groups. Student-athletes spent 12 minutes at each station before a whistle 102 103 was blown and athletes rotated onto the next station. The entire assessment procedure took approximately one hour in total. During the post-test, student-athletes were placed into the same 104 groups as they had been during the pre-test and participated in the same stations as they had done 105 106 in the pre-test. Findings were not discussed with the athletes or coaching staff until after the posttesting. 107

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#### Assessments

A total of four assessments were developed by the MPCs, based off the literature, 109 observations of the specific teams at hand, discussions with the student-athletes and coaching 110 staff, and extensive feedback from a supervisor with over 30 years of applied consulting 111 experience with collegiate and elite athletes. Both the men's and women's teams participated in 112 the shooting self-efficacy and performance under pressure and fatigue conditions tasks, while the 113 114 men also participated in an assessment of situational and tactical awareness, and the women participated in an on-field communication assessment. These assessments were selected to 115 address each team's respective weaknesses from the previous season, based off of observations 116 117 and discussions with those involved; hence there were different tasks for each gender.

#### 118 Situational and Tactical Awareness (Men Only)

Tactical awareness pertains to the ability to adapt to moment-to-moment information 119 during high pressure-situations (Gréhaigne, Godbout, & Bouthier, 1999). It is essential for 120 teammates to also be aware of their team members' individual traits, the team strategy, 121 characteristics of the task at hand, and contextual constraints at large (personal-task-team-122 contextual awareness; see Filho, Bertollo, Robazza, & Comani, 2015). In other words, to 123 successfully adapt to ever-changing performance constraints and achieve team synchronization, 124 125 team members must develop extant personal-task-team and situational shared schemas. Under pressure, teams frequently transition to a more implicit type of coordination 126 relying on Shared Mental Models, or a team's shared representation of knowledge (SMM; Entin 127 128 & Serfaty, 1999). Gershgoren et al. (2016) organized SMM into hierarchical levels with situational cognitions being the most specific one. This level was composed of both game 129 intelligence and game plan components, with game intelligence revolving around anticipation 130 skills given present information. The concept of the game plan centers on the athlete's ability to 131

understand and execute tactical instructions (i.e., tactical understating). To operate

- synchronically as a team, tactical understanding and execution relies on the players' agreement
- 134 on their positioning on the field (Gershgoren et al., 2016).

To assess both tactical and situational awareness, a small-sided field was set up, and two 135 groups played a 10 minute scrimmage against each other, with the element of competition adding 136 pressure. Athletes were provided the following initial instructions for both assessments, "your 137 two teams will be playing a 10 minute small-sided scrimmage against each other. Periodically, 138 when we blow the whistle you should stop and freeze where you are." During the scrimmage, the 139 140 MPC periodically blew a whistle to stop play, and the student-athletes were asked to close their eves and point to where two other student-athletes on their own team were positioned (closest 141 and farthest) and then two student-athletes from the opposing team (i.e., situational awareness). 142 Situational awareness was scored by measuring the distance from the individual's actual physical 143 placement and the student-athlete's estimated positioning in 15 degree increments. To assess 144 tactical awareness, when the MPC blew the whistle the student-athletes were asked to rate the 145 correctness of their teammates' field position on a scale of 1 (poor) to 10 (very good) based on 146 where the ball was. Tactical awareness was scored by computing an average score for each 147 148 student-athlete, for each small group, and for the entire team collectively. See Figure 1 for a sample diagram of this assessment. Two MPCs independently completed ratings for both tasks, 149 and interrater reliability revealed a high degree of consistency between the MPCs ratings ( $\kappa =$ 150 151 .88, p < .001 and  $\kappa$  = .91, p < .001, respectively).

# 152 **On-Field Communication (Women Only)**

Employing a communication skills training program for interactive teams has been
shown to be positively evaluated by the athletes (Sullivan, 1993). Additionally, previous research

has found a positive relationship between team communication and team success (e.g., Lausic, 155 Tenenbaum, Eccles, Jeong, & Johnson, 2009; Sullivan, 1993). In one study, Sullivan (1993) 156 found that athletes positively evaluated a communication skills training program for interactive 157 teams. Specifically, athletes reported the program raised awareness of their strengths and 158 weaknesses in communication skills and provided them with opportunities to practice skills and 159 160 improve upon their weaknesses. Lausic et al. (2009) examined doubles tennis teams and found successful teams communicated more often than less successful teams, and had a more 161 homogeneous model of communication. Therefore, a task was designed to assess the ratio of 162 163 positive, negative, and neutral on-field comments for the women's soccer team specifically. For the communication task a small-sided field was set up and the two groups played a 10 164 minute scrimmage against each other. Student-athletes were not informed that the station was 165 measuring communication, rather, they were merely given the instructions, "your two teams will 166 be playing a 10 minute small-sided scrimmage against each other." Four MPCs recorded the 167 number of positive, negative, and neutral comments heard within each team. Comments directed 168 toward the opposing team were not included. An example of a positive comment was "Great 169 pass!", whereas "That was an awful shot!" was recorded as a negative comment. Neutral 170 171 comments were comments such as, "I've got ball." Two MPCs were assigned to record data for each team to ensure reliability ( $\kappa = .96$ , p < .001), and the number of positive, negative, and 172 neutral comments made were averaged between the two researchers. This assessment was scored 173 by calculating the ratio of positive to negative comments. 174

# 175 Shooting Self-Efficacy (Men and Women)

176 Imagery, creating or recreating experiences in the mind utilizing multiple senses and177 involving moods and emotions, is often considered the most popular mental training technique

that athletes use (Weinberg, 2008; Weinberg & Gould, 2015). Athletes use imagery for a number 178 of different reasons, including skill practice and enhancing self-confidence (Weinberg, 2008; 179 Weinberg & Gould, 2015). In addition to the relationship between imagery use and performance. 180 several studies have shown a positive relationship between imagery use and confidence or self-181 efficacy, which can be defined as one's belief in one's ability to produce desired effects by one's 182 183 actions (Bandura, 1997). Several studies found that using an imagery intervention enhanced athletes' confidence in their playing ability in various different sport athletes (see Weinberg, 184 2008). 185

Therefore, the self-efficacy task was designed to measure the athletes' self-efficacy for 186 shooting and test if their self-efficacy and skill could be improved by using imagery. The athletes 187 were given five balls each to shoot from the penalty mark into a regulation sized flat goal that 188 was divided up into six areas by duct tape. They were shown Figure 2 noting the points available 189 for each area, with more difficult shots resulting in a greater number of points available. Athletes 190 were given the following instructions, "Your task is to score as many points as possible. You'll 191 each take five shots from the penalty mark, and prior to each shot you'll tell us which area you're 192 aiming for based on a diagram of the goal area. Your task is to score as many points as possible." 193 194 The athletes were required to indicate which area they were aiming for prior to each shot. The MPC recorded which area the athlete was aiming for and which area the ball was shot into using 195 Figure 3. Thus, accuracy of shots was used to measure shooting skill, and choice of target area 196 197 was used to measure self-efficacy (difficult target area = high self-efficacy).

## 198 Performance under Pressure and Fatigue Conditions (Both Men and Women)

The relationship between pressure and performance deterioration has been well studied
(for a review see Beilock & Gray, 2007). Athletes encounter a wide array of physical and

psychological demands that can impact performance, stemming from a variety of sources, 201 including physical fatigue and both internal and external pressures and performance expectations 202 (Weinberg & Gould, 2015). The ability to perform at one's peak despite these various physical 203 and psychological demands can be developed by a number of different strategies, including 204 through mental skills training. Additionally, coaches and practitioners can integrate increasingly 205 206 more demanding mental and physical challenges into training to also enhance athletes' ability to perform well under pressure (Bell, Hardy, & Beattie, 2013). 207 This assessment challenged the athletes to push physically and mentally through fatigue 208

competing against one another using a speed and accuracy trade-off task, thus creating a
performance under time pressure task. Student-athletes were instructed to make as many shots as
possible in 35 seconds. Student-athletes began the task by completing a 10 yard sprint to a cone
and then sprinted another 10 yards back to their starting cone where they then took a shot on a
four foot goal that was 10 yards away from their shooting position (see Figure 4). The studentathlete continued this process of sprinting then shooting until the 35 seconds expired. The total
numbers of goals scored was calculated as a measurement of performance.

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#### Results

The field assessment experience provided a good method for the MPCs to observe improvements in mental skills. Weinberg and Gould (2015) recommended observations be used as one method of assessing sport psychology intervention effectiveness. On the women's team, we observed an increase in the ratio of positive to negative comments from 1.65:1 (pre-test) to 2.50:1 (post-test), an increase in shot accuracy on the performance under fatigue task from 56.7% to 75.7%, an increase in self-reported shooting self-efficacy from 20.6 (out of a total of 25 points) to 24, as well as an increase in actual points (obtained from the number of shots correctly

made compared to what the student-athlete predicted) from 10.4 to 12.33. On the men's side, 224 there was an increase in shot accuracy on the performance under fatigue task from 66.7% to 225 80%, an improvement in situational awareness from an error of 17.10 degrees to 15, but a small 226 decrease in tactical awareness from an average rating of 6.95 to 6.02. On the situational 227 awareness task the student-athletes were most inaccurate when trying to gauge where the farthest 228 229 opponent was located. On the tactical awareness task, we estimate the possible decrease was due to the lack of practice and games the team had during spring off season. Additionally we 230 observed no improvement on self-efficacy or shooting accuracy; however, we had designed this 231 232 activity specifically with the women's team in mind. Upon completion of the field assessment and its analysis, a performance report was 233 provided to the student-athletes and the coaches and professional recommendations for 234 performance enhancement were discussed. The coaching staff was provided with a detailed 235 report for each individual student-athlete as well as for each team. The student-athletes were 236 provided with their own individual results as well as their overall team results during a team 237 meeting. The MPCs led discussions with both teams regarding their areas of improvement from 238 pre- to post-test, and also provided recommendations for both teams to work on moving forward. 239 240 Student-athletes were also given the opportunity to meet individually with the MPCs to further discuss their results and develop an individual plan. Both student-athletes and coaches reported 241 that the activities and debrief demonstrated the involvement of mental skills in every aspect of 242 243 their soccer performance. During the post-testing, numerous athletes asked to stay longer to repeat a station as they felt the stations were very tangible representations of their mental skills 244 and were motivated to continue improving their mental skills. Additionally, the student-athletes 245 asked to move more of the group sessions outdoors to the soccer field as they enjoyed being able 246

to see first-hand how the mental skills could be applied to various soccer skills and tasks.
Furthermore, they claimed to acquire a better understanding of how psychological skills may be
utilized in soccer. Such an understanding may motivate athletes and coaches to commit more
time to developing psychological skills.

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### **Recommendations for Practitioners**

Despite the overwhelmingly positive feedback, there are limitations to assessing mental 252 skills in a field-based setting that practitioners should consider. While these student-athletes 253 improved from pre- to post-test, many of these improvements (e.g., positive to negative comment 254 255 ratios) were not substantial, therefore practitioners should consider this when deciding to take the time to implement field-based assessments such as these. Moving assessments and activities to a 256 more authentic setting, such as a soccer field, does provide a less controlled environment to work 257 in. For example, a public or open location could result in varied weather conditions. 258 259 Additionally, these assessments were more timely to develop, set-up, and administer than questionnaires or other evaluations. Furthermore, due to the time, location, and resources 260 required for these assessments, they would not have been possible without full support from the 261 coaching staff. It is important to note that an open and strong relationship with the coaching staff 262 263 is essential and their input in discussing issues, developing interventions, and designing assessments is the key to a productive and effective mental skill training program (Weinberg & 264 Gould, 2015; Zakrajsek et al., 2011). 265

Given the qualitative feedback provided by both the student-athletes and coaches, we believe this on-field assessment served its purpose in aiding with "buy-in" from both studentathletes and coaches by providing them with a more tangible demonstration of the usefulness and impact of mental skills on performance. Indeed, these attitudes support previous research

270	indicating that one of the main reasons coaches and athletes don't use sport psychology services
271	is because of their failure to understand the link to performance (Zakrajsek et al., 2011). Thus,
272	more sport psychology consultation sessions should be conducted in the field and outdoors, so
273	that athletes and coaches associate mental skills with performance improvements (Gee, 2010). It
274	is strongly recommended that sport psychology practitioners working with a variety of sports
275	consider using assessments such as this one alongside questionnaires or other measures of sport
276	psychology effectiveness.

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